

# L A K E

## Educational charity selects “best-in-class” SunSystems solution from Lake Financial Systems

[Organisational Name] has selected not-for-profit specialist Lake Financial Systems to implement a new finance system based on SunSystems software.

SunSystems was selected because it provides the flexibility in analysis and reporting that organisations like [Organisational Name] need. Also, due to its market presence, SunSystems offers proven integration with a large range of business systems.

[Name], Accounts Manager for [Organisational Name] explains her choice of SunSystems

*“I went looking for software for non profit organisations and SunSystems was one of the names that kept coming up as favourable...”*

*“...Analysis and reporting were the two key issues for us. SunSystems is better value for money as it provides the level of information we want and I expect it to help us make dramatic time-savings.”*

Leading SunSystems partner Lake Financial Systems was selected for its expertise and understanding of the the not-for-profit sector. Reflecting on the choice of Lake, [Name] comments:

*“Lake were so professional. They had done their homework and really understood the needs of an organisation like ours...”*

*“...I am very pleased with the service we have received so far. It’s all been very positive. There is nothing that we have asked for that LAKE hasn’t been able to deliver.”*

### Critical Issues

[Organisational Name] has been using a DOS-based accounting system for many years. And as the organisation has developed that system has failed to keep step. There are two key areas in which that system falls critically short of the needs placed upon it:

Firstly, the system does not provide the information on costs and income at the level of detail required by the organisation. This has resulted in the finance team having to key data into multiple spreadsheets to generate the reports they require. This is expensive in terms of the time it takes and risky in that it is prone to error.

Secondly, the old finance system is not an “open” system. With a new MIS system planned it was going to be very difficult to integrate it with the old finance system.

*“We have spreadsheets coming out of our ears! The system we currently have is very dated and doesn’t provide us with the information we require. We have to do all the analysis on spreadsheets and this creates a lot of extra work...”*

*“...We explored with the existing supplier how far we could go with them and it was clear that they don’t have the technology or expertise to link to our new MIS system.”*

### The Lake Not for Profit Solution

A review of the market led to SunSystems from Lake Financial Systems being selected ahead of the alternatives. The following are the key features of the Lake Not for Profit solution:

- Unrivalled analytical power  
SunSystems features a unique combination of flexible analysis and integrated reporting and business intelligence. With SunSystems, [Organisational Name] track movements in funds and analyse costs and income by user-definable dimensions, such as cost centre, project, teacher, and outpost.

# LAKE

- Reporting to SORP standards on demand  
SunSystems Vision provides unlimited drill-down into SORP compliant reporting packs. Data can be refreshed in real-time and reports can be distributed in a range of formats to suit.
- SunSystems has proven integration with other business systems such as payroll, banking, and fundraising systems.
- LAKE is a specialist supplier for the not-for-profit sector

## About Lake Financial Systems

LAKE is a specialist provider of SunSystems solutions to the not for profit and charity sectors. Our service commitment is based on partnership attitude, a wide breadth of relevant experience and consistently high standards.

LAKE delivers:

- A solution that does what was promised
- A project that completes on time and on budget
- Support services you can count on
- Expertise to help you adapt when things change

## Contact

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