



## **[Housing Association Name] selects Infor FMS SunSystems solution from LAKE**

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LEEDS, UK – 30<sup>th</sup> November 2009. LAKE today announced that it is to supply and implement a new Finance system based on Infor FMS SunSystems.

[Company details removed]

[Name], explains the motivation for system change:

*'All our systems were bespoke. We had been using the same Finance system for many years and felt that the software was no longer appropriate for our size of operation. It was becoming very difficult to meet the increased demand for regular and timely reports.'*

The selection of Infor FMS SunSystems resulted from a thorough and formal review of Finance systems that are used by other housing associations.

*'It was essential that the providers have Housing Association experience. We didn't want to be pathfinders; we wanted something that was tried and tested in the industry. That being the case, it didn't take long to find out that SunSystems was one of the packages we should take a look at.'*

*'SunSystems has a number of advantages. Firstly, the flexible coding structure meets our needs now and can be easily adapted to meet future needs. Secondly, there is also a lot of flexibility in reporting; it is very easy to get information out. Thirdly, the unified ledger offers efficiency in removing duplication of entries and postings.'*

And on the choice of LAKE as implementation partner, [Name] makes the following observation:

*'There was a sense that LAKE are people we would like to work with. During the implementation you expect to work very closely with the system supplier so it is very important to be able to develop a good relationship.'*

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