

Proactis Appoints LAKE as UK Master Distributor in Support of Infor FMS SunSystems Customers

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LEEDS, UK – 12th August 2009. Proactis Group, the market leader in Spend Control and eProcurement software, today has announced the details of an extended partnership with LAKE, a leading provider of Spend Control solutions based on PROACTIS and Infor FMS SunSystems, in the UK.

Building on its regional partner network, Proactis has appointed LAKE as their UK Master Distributor for Proactis' complete range of software products to Infor FMS SunSystems customers. The range includes Purchase-to-Pay, Employee Expenses, eInvoices, Supplier Relationship Management, eSourcing, Contracts Management, and eCatalogue Management.

Master Distributor status will see a closer co-operation between Proactis and LAKE, bringing tangible benefits for Infor FMS SunSystems customers, including access to out-of-the-box integration between PROACTIS Spend Control and Infor FMS SunSystems, specialist cross-platform reporting tools and added value services aimed at helping clients maximise the value of a combined PROACTIS and Infor FMS SunSystems solution. As part of the new agreement, the two companies are pleased to announce closer ties between their respective client support and development teams.

This latest partner appointment by Proactis is part of the company's strategic plans to strengthen its focus in key geographic regions and technology markets. The combination of PROACTIS and Infor FMS SunSystems has been a winning combination, resulting in more than 100 major corporate clients. Proactis has already appointed leading Infor FMS SunSystems partners as Master Distributors in Australia and South Africa.

The decision follows LAKE's longstanding commitment to the distribution of PROACTIS Spend Control and eProcurement products in the UK and in particular the significant growth LAKE has achieved in terms of PROACTIS sales and customer breadth.

John Dugdale, Managing Director at LAKE, commented:

"We are delighted to have been awarded Master Distributor status by Proactis and look forward to working in even closer partnership. This accreditation will provide many valuable opportunities for our customers, our team and associated resellers who will also benefit from our range of value-added services".

Mark McCarthy, Sales & Marketing Director at Proactis added,

"LAKE has made a significant contribution to the success of PROACTIS sales to SunSystems customers over the last six years. They have consistently delivered outstanding customer service levels and have been awarded the Proactis Partner Award for Customer Satisfaction every year since its inception in 2003. LAKE's expertise and value-added integration and reporting provide a valuable asset to Proactis' technology leadership strategy".

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L A K E



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About Lake Financial Systems

LAKE is a leading Infor channel partner and is the UK Master Distributor for Proactis in support of Infor FMS SunSystems customers. LAKE helps organisations improve control, streamline processes and manage risk.

www.lake.co.uk

About Proactis Group

Proactis Group is a leading provider of Spend Control and eProcurement solutions with more than 350 corporate customers in over 70 countries around the world. With PROACTIS, organisations obtain full visibility, control and automation for the entire procurement process, including Purchase-to-Pay for routine items, as well as strategic and capital goods/services sourcing, contract management, and supplier communications.

Proactis Group was founded in 1996 and floated on the London Stock Exchange in 2006 (AIM: phd).

www.proactis.com

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