Customer Conference 2017
Programme Guide
Wednesday 24th May, Principal York Hotel

LAKE Customer Conference 2017

Welcome

Welcome to The Principal York Hotel and the LAKE Customer Conference 2017. The conference is an excellent opportunity to learn about the latest product enhancements as well as network with the LAKE team and your peers. Please visit our meeting zone in the Crown room during your lunch break and after the conference. Members of the LAKE team will be on hand to answer your questions.

Enjoy the conference!

09:30 – 10:15	**Conference Registration**	Crown Room
	Tea, Coffee and Pastries	
Open Session 10:15 – 10:45	**Welcome and Introduction** Welcome to the conference; outline of the day; and overview of the many new products and upgrades being showcased.	Wedgewood Room
Open Session 10:45 – 11:45	**Best Practice Spotlight** Our customers have delivered some amazing projects over the years. In this session we will hear from a number of customers who have kindly volunteered to talk to us about the projects they've delivered and the business benefits that have been realised.	Wedgewood Room
Conference Stream 1 **Financials** 12:00 – 13:00	**SunSystems and Q&A Update** SunSystems and Q&A continue to evolve and improve. In this session we highlight major enhancements in recent releases of these products. Infor SunSystems 6.3 can be deployed from the LAKE cloud or on premise. It includes a new integrated document management option and a powerful social business platform that brings workflow tasks and notifications to the attention of users in modern, simple social media style feeds. Infor BI Q&A 11 uses web technologies to connect to your data sources on the cloud or on premise. A single Excel plug-in unifies the power of Q&A XL and Executive, allowing you to analyse and explore business data with functions like Drill, Expand, and Breakout without ever having to leave Excel.	Wedgewood Room
Conference Stream 2 **Procurement** 12:00 – 13:00	**Driving World-Class Procurement with Proactis Portal** Proactis Portal is a cloud-based platform on which you collaborate with suppliers to deliver procurement savings, improve procurement processes, reduce risk, ensure compliance and secure strategic benefits. In this session we demonstrate how the platform empowers you to manage, monitor and evaluate supplier relationships and contracts, link these into SunSystems and Proactis P2P and streamline and control the sourcing and tendering process.	Crown Room
Conference Stream 3 **Analytics** 12:00-13:00	**Planning for Success with Cognos Budgeting and Forecasting** IBM Planning Analytics is a powerful, flexible and scalable planning and reporting solution. In this session you will see how the solution streamlines processes; how it guarantees a single version of the truth; how it integrates with SunSystems; and most importantly how plans that are visible to senior management are truly aligned with the insights and actions of managers across the organisation.	Minster Room

13:00 – 14:00	**Lunch**	The Refectory
	Hot and cold fork buffet	

13:00 – 14:00	**Meeting Zone**	Crown Room
	The conference is the perfect opportunity to network with your peers and experts from the LAKE team. Join us in the Meeting Zone to share with us your ideas and plans for development of your systems and explore the latest mobile solutions from Infor, IBM, and Proactis.	

Conference Stream 1 **Financials** 14:00 – 15:00	**Streamlining Accounts Payable & Staff Expenses** In this session we take a look at two Proactis options that do not require full Purchase-to-Pay. Proactis Accounts Payable Automation streamlines data capture, invoice registration, matching and approval. It delivers a more efficient method of document storage and a simpler means of retrieval. Proactis Staff Expenses enables employees to submit expense claims and supporting attachments anytime, anywhere. In this session we will see how spend on corporate cards is captured and authorised, and how all spend is approved and validated according to your own workflow rules and expense policies.	Wedgewood Room

Conference Stream 2 **Procurement** 14:00 – 15:00	**Proactis Purchase-to-Pay Update** Proactis '17 is the very latest release of this world-class application. In this session we take a look at some of its exciting enhancements for usability, mobility, reporting and technology. We will also introduce you to Proactis Marketplace, the new cloud-based eCommerce extension for Proactis P2P that improves your buying experience, brings you closer to preferred suppliers, controls what employees can buy, and facilitates electronic trading.	Crown Room

Conference Stream 3 **Analytics** 14:00 – 15:00	**Exploring Data with Dashboards and Cognos Analytics** IBM Cognos Analytics provides class-leading self-service analysis and dashboarding capabilities, allowing you to identify and act on insight quickly and confidently. In this session you will see how the engaging end user experience of Cognos Analytics empowers business users to create and personalise dashboards and reports on their own - while providing IT with a proven and scalable solution that is available on premise or on the cloud.	Minster Room

Open Session 15:00 - 15:30	**Summary, Panel Discussion and Prize Draw** Panel discussion, followed by closing remarks and a prize draw to win an iPad Mini.	Wedgewood Room

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